Conversationally Speaking: Tested New Ways To Increase Your Personal And Social Effectiveness
Synopsis

More than a million people have learned the secrets of effective conversation using Conversationally Speaking. This revised edition provides more ways to improve conversational skills by asking questions that promote conversation, learning how to listen so that others will be encouraged to talk, reducing anxiety in social situations and more.

Book Information

Paperback: 224 pages
Publisher: McGraw-Hill Education; 3rd edition (April 22, 1997)
Language: English
ISBN-10: 1565656296
Product Dimensions: 5.5 x 0.5 x 8.3 inches
Shipping Weight: 12.6 ounces (View shipping rates and policies)
Average Customer Review: 4.3 out of 5 stars - See all reviews (99 customer reviews)
Best Sellers Rank: #26,069 in Books (See Top 100 in Books) #16 in Books > Reference > Etiquette > Conversation #23 in Books > Reference > Words, Language & Grammar > Speech #82 in Books > Reference > Words, Language & Grammar > Communication

Customer Reviews

A had read three books on making conversation (How To Work A Room, What Do I Say Next?, and How to Start A Conversation and Make Friends). I really tried to do what they said, but for several years now, I have just fallen flat and have not been able to "connect" with others. After reading Mr. Garner's book just last week, I have really been connecting with many people. For the first time, I have been given information that actually works because it is suited to what makes people "tick". Whereas the aforementioned books basically tell you to act nice, listen, and have interesting information to talk about, Mr. Garner's information gives you tools to have people actually want to continue talking with you. I felt that the other books made you still be somewhat "boring" to other people because most people want you to relate to them, rather than them having to find your topics interesting. This book has really changed my life and I am really grateful! Other good picks are (audiotapes) The Fine Art of Small Talk by Deborah Fine and The Pocket Guide to Making Successful Small Talk: How to Talk to Anyone Anytime Anywhere About Anything by Bernardo J. Carducci, Ph D.
I ordered this book about 3 months ago and, as recommended in chapter one, I’ve been reading a chapter at a time, then trying out the suggestions. So far, with very minor changes in my behavior, I’ve seen very positive results. I think that to say this book is for wallflowers only is superior and misleading. (I don’t know anyone who couldn’t polish up their social act a bit.) Inwardly I have anxiety relating to people, sometimes mild or moderate, sometimes severe, but outwardly people tell me I seem extremely friendly and at ease. I’m not a mute or stammering wallflower. And I’m finding the suggestions in this book useful and interesting. I noticed that I was tending to monopolize conversations, partially I think as a nervous habit. I wanted to be a better listener. This book shows you how to ask the kind of questions that put people at ease and help them open up and share their most interesting stories. Also tips on body language, how to give compliments without triggering knee-jerk modest responses, and how to talk yourself through moments of self-doubt. All good, basic strategies. I feel secure knowing these techniques are based on statistical evidence and clinical study of how people react and behave. Sometimes the sample dialogue is hockey; you have to dismiss the seemingly 50’s style lingo and focus on the technique being illustrated (e.g. follow up a compliment with a related open-ended question). I think this book will help people who want to cultivate warm, comfortable relationships and feel more socially at ease and effective.

I had considered myself a very shy person, never knowing what to say to new people, so I decided to read this book. This book is a very helpful book. The author, Alan Garner, takes you through his step by step Conversationally Speaking course, which will help anyone who has any problems striking conversation. Garner gives advice on how to make people want to talk to you, everything from how to give off a positive body language and seem to others to be open and willing to socialize, to how you can make people interested in what you talk about, just by talking about things that interest them? Now you may ask, how do you know what interests someone, or how do I talk in a way that will make me seem more intriguing to a person, if I don’t know them or what they want, let alone what they think?? Your answer….. Read this book!!!!! It tells you all of that and more, and all of Garner’s techniques are supported by real life situations, and in many cases, real life dialogue that Garner has either been a part of himself, been there to see it, or heard from a friend. Just reading these alone can show you how to be more sociable and build self confidence. In short, if you want to be a better people person, then READ THIS BOOK!!!!!!!

10 years ago I felt like a soul going about in a suit of armor fashioned from rusty scrap metal which had once been a septic tank. I had problems stemming from my youth. The time had come for me to
change or I was going to die, either of loneliness or suicide, so I got into therapy. I started feeling better soon, but needed to build new, practical habits. I hardly knew where to begin; books seemed a good place. I found Alan Garner’s book and seized it immediately. It's a wonderful book if you desire practical conversational skills that will touch many areas of your life in a positive way. Garner gently guides you step-by-step from finding others to meet, to starting conversations & keeping them going, to resolving conflicts once you’re in a relationship. How fascinating for a young man like me to know the freedom of exchanging silly pick-up lines (or begging) for the calm of honest interest and realistic expectations. I am no longer bewildered about why some people are much more successful that others socially, and if you read Alan Garner’s book you’ll join in the understanding. May you set yourself free.

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